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4/24/97

TESTIMONY OF R. H. HALL, JR.

FOR

DUKE POWER COMPANY

SCPSC DOCKET NO. 97-005-E

RECEIVED  
APR 24 1997

Q. PLEASE STATE YOUR NAME, ADDRESS, AND POSITION WITH  
DUKE POWER COMPANY.

A. My name is R. H. Hall, Jr., my business address is  
400 South Tryon Street, Charlotte, North Carolina.  
I am General Manager, Fuels Purchasing for Duke Power  
Company.

Q. STATE BRIEFLY YOUR EDUCATION, BUSINESS BACKGROUND AND  
PROFESSIONAL AFFILIATIONS.

A. I attended the West Virginia Institute of Technology  
and graduated with a BS in Engineering in 1964.  
During college, I worked for a coal company and also  
for a mining equipment company. I joined the  
Company as a fuel trainee in the summer of 1964,  
progressed through various fuel purchasing  
positions and was appointed to my present position in  
March, 1978. I am a member of the North Carolina  
Coal Institute and the American Society of Mining,  
Metallurgical and Petroleum Engineers, Inc.

S.C. PUBLIC SERVICE COMMISSION  
RECEIVED  
APR 24 1997  
Duke Power CompanyRETURN DATE: \_\_\_\_\_  
SERVICE: OK

1 Q. MR. HALL, HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS  
2 COMMISSION?

3 A. Yes, I have testified in connection with the  
4 applications by the Company to adjust its electric  
5 rates and charges based solely on changes in the cost  
6 of fuel. My last testimony was presented in Docket  
7 No. 96-005-E.

8 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS  
9 PROCEEDING?

10 A. The purpose of my testimony is to furnish information  
11 relating to our fuel purchasing and practices for the  
12 period April, 1996 - March, 1997. My testimony will  
13 also include a summary of our fuel purchases and fuel  
14 inventories.

15 Q. MR. HALL, CAN YOU PROVIDE A SUMMARY OF DUKE'S FUEL  
16 PROCUREMENT PRACTICES?

17 A. Yes. The Company continues to follow the same  
18 procurement practices discussed in previous  
19 testimony, and a summary of those practices is as  
20 follows:

- 1     1.   Estimating Fuel Requirements.   Fuel requirements  
2           are estimated annually based on input data from  
3           several departments, including Forecasting, System  
4           Planning, Nuclear Production, Fossil Production,  
5           Operating and Fuel Purchasing.
- 6     2.   Inventory Requirements.   Monthly and annual fuel  
7           inventory requirements for each station and the  
8           system are determined after considering the  
9           Company's purchasing and production requirements.  
10          Final review and approval are provided by Duke's  
11          Executive Committee.
- 12    3.   Covering of Fuel Requirements.   On a monthly  
13          and annual basis, reviews are made of existing  
14          contracts and projected consumption to determine  
15          the need for additional spot or contract supplies.
- 16    4.   Qualified Suppliers.   A list of qualified  
17          suppliers is maintained along with detailed  
18          historical records of their performance and  
19          capabilities as to quantity, quality, loading  
20          capacities, etc.   Invitations to bid are  
21          distributed to all qualified suppliers to cover  
22          additional or future contract needs.

1     5.    Bid Evaluation.    Contracts are awarded after a  
2           complete evaluation cycle including an on-site  
3           visit to the source to determine the capabilities  
4           of the suppliers.

5     6.    Spot Purchases. To supplement our fuel supply,  
6           entry into the spot market is made on a month-by-  
7           month basis.

8     7.    Expediting. All orders are expedited (monitored)  
9           closely as to performance against schedule  
10          quantity, quality, and proper bills of lading,  
11          etc. This expediting data is used to prepare a  
12          monthly performance report on each supplier.

13 8. Quality Control. The Company samples and analyzes  
14 all coal received at each station. These analyses  
15 are monitored closely against contract  
16 specifications and serve as the basis for final  
17 price determinations. All coal is also weighed at  
18 each station to verify freight charges assessed by  
19 the railroads.

1 Q. YOUR TESTIMONY INCLUDES EXHIBITS. WERE THESE  
2 EXHIBITS PREPARED BY YOU OR AT YOUR DIRECTION AND  
3 UNDER YOUR SUPERVISION?

4 A. Yes. The exhibits were either prepared by me or at  
5 my direction and under my supervision.

6 Q. WHAT IS SHOWN ON HALL EXHIBIT 1?

7 A. Hall Exhibit 1 is a summary of certain fuel  
8 statistics for the period April, 1996 - March, 1997.  
9 This Exhibit shows the quantities consumed,  
10 quantities purchased, and the weighted average price  
11 for each fuel category. The cost for coal is further  
12 broken down to show the average mine, freight, and  
13 delivered cost per ton.

14 The average delivered cost per ton of coal decreased  
15 \$3.17 during this test period when compared to the  
16 previous six-month period for Docket No. 96-005-E.  
17 Both the mine price and freight costs decreased \$1.60  
18 and \$1.57 per ton respectively. The reduction in  
19 freight resulted from new contracts with the CSX and  
20 and the NS both of which became effective 1/1/96.  
21 The improvement in mine prices was due to replacement  
22 of expiring older contracts with market based

1        contracts, renegotiation of several long term  
2        contracts, and use of short term, multi-month  
3        contracts with fixed prices. Due to increased  
4        consumption, spot purchases accounted for 29% of  
5        our total purchases or 4.8 million of the 16.6  
6        million received. Prices for spot coal showed  
7        gradual increases during this period increasing  
8        from approximately \$24 per ton last spring to \$25  
9        in March of 1997. The price was influenced by  
10       increased demand within the domestic utility sector  
11       as well as increased exports.

12       Oil and Natural Gas prices were higher when compared  
13       to the previous six-month period. Oil averaged \$0.10  
14       more per gallon while Natural Gas was \$0.64 per MCF  
15       more. Both increases resulted from higher demand,  
16       especially winter months, and general inflation.

17       Uranium showed a slight increase of \$0.82 per pound.  
18       This was caused by continued import restrictions,  
19       transportation costs, and increases in cost of mining  
20       and processing.

1 Q. WHAT IS HALL EXHIBIT 2?

2 A. Hall Exhibit 2 shows inventories for coal, oil and  
3 uranium at the beginning and end of this reporting  
4 period.

5 Coal inventory showed a net reduction, however, the  
6 ending inventory was higher than any other time  
7 during this reporting period. This was caused by  
8 milder temperatures and increased purchases as we  
9 prepare for the anticipated summer demand. We  
10 anticipate increasing the stockpiles over the next  
11 two months.

12 Oil inventories have increased and will stay higher  
13 to provide an immediate supply for the Lincoln  
14 Turbine Station in the event natural gas is  
15 unavailable. Of the approximately 14 million gallons  
16 in inventory 8.7 million is at the Lincoln Station  
17 which could potentially burn in excess of 2 million  
18 gallons per day.

19 Uranium showed a significant decline. This drawdown  
20 resulted from the demand in various process stages to  
21 meet the scheduled reload batches of fuel. Inventory  
22 will increase as scheduled uranium deliveries are  
23 made.

1 Q. WERE THERE ANY CHANGES TO DUKE'S COAL TRANSPORTATION  
2 RATES DURING THIS PERIOD?

3 A. Yes. On January 1, 1996, two new transportation  
4 contracts became effective-one for all CSX deliveries  
5 and one for all NS deliveries. Each contract will  
6 terminate 12/31/97. The NS contract does not have  
7 escalation provisions, and the effective rate is a  
8 function of the volume of coal shipped.  
9 The CSX contract includes a fixed rate of escalation.  
10 Effective 1/1/97 CSX rates increased 0.75%. We  
11 expect these rates to escalate again by the same  
12 percentage 7/1/97.

13 Q. WHAT DO YOU FORESEE AS TO FUEL PRICES AND  
14 AVAILABILITY IN THE NEXT SIX MONTHS?

15 A. Demand for natural gas and coal should remain fairly  
16 strong. Coal consumption will be dependent upon the  
17 summer temperatures. We expect the supply of all  
18 fuels to be sufficient to meet demand.  
19 Prices should increase over the next year in line  
20 with inflation.

21 Q. MR. HALL, DOES THAT CONCLUDE YOUR TESTIMONY?

22 A. Yes, it does.



HALL EXHIBIT 1  
FUEL PURCHASES AND CONSUMPTION  
APRIL, 1996 - MARCH, 1997

COAL

Tons Burned	16,478,707
Tons Purchased	16,614,960
Avg. Mine Price/Ton	\$26.76
Avg. Freight Price/Ton	\$ 8.34
Avg. Delivered Price/Ton	\$35.10
Avg. Delivered Price/10 <sup>6</sup> BTU	\$1.4086

OIL

Gallons Consumed	11,565,537
Gallons Purchased	16,094,704
Avg. Price/Gallon Purchased	\$0.67

NATURAL GAS

Mcf. Purchased	1,409,646
Avg. Price/Mcf.	\$3.35

URANIUM

Pounds Purchased	2,643,046
Avg. Price/Pound	\$14.28

HALL EXHIBIT 2  
FUEL INVENTORIES

	<u>3/31/96</u>	<u>3/31/97</u>
COAL (TONS)	1,514,748	1,684,583
#2 OIL (GALLONS)	9,404,869	13,961,692
URANIUM (POUNDS)	1,098,227	886,102